

Executive Summary
XYZ, Inc.

Projected Savings All Accounts

Monthly: \$4,063.78
Annually: \$48,765.36

Account # 408-xxx-xxxx-682
Provider: AT&T
Service Type: Local Service
Account Summary Two analog lines with DSL

Recommended Actions

Convert DSL account from Yahoo! Expert+S to Yahoo! Elite S service with one year term commitment

Projected Account Savings

Monthly: **\$149.92**
Annually: **\$1,799.04**

Account # xxxxxxxx
Provider: AT&T
Service Type: Dedicated Internet Access
Account Summary: Internet T1 - 1.544 Mbps

Recommended Actions

Enter into 2 year term agreement with AT&T

Projected Account Savings

Monthly: **\$137.80**
Annually: **\$1,653.60**

Account # xxxxxxxx
Provider: AT&T
Service Type: Local Service
Account Summary: ISDN PRI with 100 DID #s and four analog lines

Recommended Actions

Enter into 2 year term agreement with AT&T for the services on this account.

Projected Account Savings

Monthly: **\$200.00**
Annually: **\$2,400.00**

Account # xxxxxxxx
Provider: Join the Call
Service Type: Conferencing
Account Summary: Audio Conferencing

Recommended Actions

Convert audio conferencing services to Premiere Global Services.

Projected Account Savings

Monthly: **\$223.00**
Annually: **\$2,676.00**

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Account # xxxxxxxx
Provider: Webex
Service Type: Conferencing
Account Summary: Internet Conferencing

Recommended Actions

Enter into new agreement with Webex at reduced rate of \$14.58 per Named Host

Projected Account Savings

Monthly: **\$1,371.00**
Annually: **\$16,452.00**

Account # xxxxxxxx
Provider: Cingular
Service Type: Cellular
Account Summary: Wireless and Blackberry Services

Recommended Actions

Add voice plans to the six lines that do not have them and are placing calls
New voice plans should be Business Pooled Nation 450 at \$44.99 per month
This will allow sharing of minutes by all users with a voice plan
Convert the two existing accounts that are not sharing minutes as follows
Consolidate both accounts into one master account
Convert all voice plans to Business Pooled Nation 450 plans at \$44.99 per month
This will allow sharing of minutes by all users with a voice plan
Account should be designed so that the chances of going over usable minutes is slight
Confirm with Cingular that all accounts with voice and blackberry plans receive proper discount.

Projected Account Savings

Monthly: **\$1,982.06**
Annually: **\$23,784.72**